

Financial Highlights – December, 2021

	<u>Variance (K's)</u>	<u>YTD Variance (K's)</u>
December Net Income	\$336	\$2,121

Analysis:

• Operating Revenue	\$624	\$2,604
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KWH sales in December are \$118k less than budget for the month but is \$1,101k better YTD. The average price/KWH sold is \$258k better than budget for the month and \$1,669k better for the year. Non-energy services, pole attachments, and wheeling revenues are \$36k better than budget for the month but is \$341k less for the year. Unbilled revenues are \$100k better than budget for the month and \$121k better YTD. The sale of Renewable Energy Credits is \$348k better than budget for the month and \$56k better YTD.

• Purchased Power Costs	(\$217)	(\$415)
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Purchased KWH is over budget by \$92k for the month and \$768k over for the year. Our overall costs/KWH is \$124k over budget for the month but is \$353k under YTD.

• Transmission Costs	\$281	\$543
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Transmission support for substations and supervision is \$8k under budget for the month and \$16k under YTD. Transmission by Others is \$312k under budget for the month and \$700k under YTD. Property Taxes are \$29k over budget for the month and \$22k over YTD. Maintenance for SCADA and overhead lines is \$1k under budget for the month and \$29k under for the year. Transmission vegetative maintenance is \$11k over budget for the month and \$181k over YTD.

• Distribution Operations/Mtcc	(\$324)	\$1,226
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Major Storm costs are \$28k under budget for the month and \$946k under for the year. Meter/AMI Expense is \$7k under budget for the month but is \$3k over YTD. Supervisory related costs are \$61k over budget for the month and \$30k over YTD. Overall Distribution Maintenance costs are \$131k over budget for the month but is \$4k under YTD. Miscellaneous Distribution and Customer Installation expenses are \$9k over budget for the month and \$56k over YTD. Property taxes are \$71k under budget for the month and \$143k under YTD. Distribution vegetative maintenance program spending is \$229k over budget for the month but is \$223k under YTD. The overall vegetative maintenance program (transmission + distribution) is \$241k over budget for the month but is \$42k under for the year.

• Customer Accounts	\$28	\$272
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Meter Reading & Disconnect Services are \$11k under budget for the month but is \$16k over YTD. Member service administration is \$2k under budget for the month but is \$43k over YTD. Uncollectible Accounts are \$24k under budget for the month and \$294k under YTD. Property Taxes are on budget for the month and year. Communications, Patronage Capital and SQRP Costs are \$9k over budget for the month but is \$37k under YTD.

- **Administrative & General** (\$53) (\$2,284)

Regulatory related expense is \$19k over budget for the month but is \$1k under YTD. Payroll and Benefits are \$31k under budget for the month but is \$2,031k over YTD. Outside Services is \$52k over budget for the month and \$73k over YTD. Director Expenses are \$2k under budget for the month and \$18k under YTD. Costs incurred for TIER 3 Projects are \$24k over budget for the month and \$206k over YTD. Expenses for Coop-life, Business Development, Dues, Annual and Employee Meeting are \$25k under budget for the month and \$42k under budget YTD. Office related expenses are \$1k over budget for the month and \$37k over YTD. Safety and Facility related expenses are \$15k over budget for the month but is \$4k under YTD.

- **Total Depreciation & Other Exp** \$11 \$120

Depreciation expense is \$13k over budget for the month and \$54k over YTD. Interest expense is \$24k under budget for the month and \$196k under YTD. Gross Receipt & Revenue Taxes are \$4k over budget for the month and \$28k over YTD. Other Expenses are \$4k under budget for the month and \$5k under YTD.

- **Total Non-Operating Margins** (\$14) \$55

Capital Credits from CFC, CoBank, NISC and Federated is on budget for the month but is \$1k better YTD. Interest and Dividend Income is \$3k over budget for the month but is \$74k better YTD. Miscellaneous Jobbing Revenue is \$10k less than budget for the month and \$21k less YTD. Other Income is \$1k less than budget for the month but is \$1k better for the year.

- **Capital Spending Plan** (\$1,025) (\$406)

Annual and Routine Capital Projects are \$295k over budget for the month and \$681k over YTD. Pole Replacements are \$163k over budget for the month and \$703k over YTD. Energy Transformation Projects are \$15k under budget for the month and \$150k under for the year. Make-Ready Pole Replacements are \$36k under budget for the month and \$469k under for the year. Distribution projects are \$131k over budget for the month and \$619k over YTD. Generation related projects are \$33k under budget for the month but is \$13k over YTD. Substation projects are \$492k over budget for the month but is \$424k under for the year. Transmission projects are \$247k under budget for the month and \$381k under YTD. Metering projects are \$16k over budget for the month but is \$75k under YTD. IT Projects are \$48k over budget for the month but is \$29k under for the year. Fleet Purchases are \$180k over budget for the month but is \$231k under for the year. Facilities projects are \$32k over budget for the month and \$149k over YTD.

TIER and Debt Service Coverage

We finished the year with a TIER of 2.67 exceeding our budgeted TIER of 2.00. Our Debt Service payments for 2021 was \$8.5 million.

Cash Flow and Line of Credit

In December, we used up to a peak of \$7.5M on our line of credit on December 22nd. The January high for the line of credit was \$12.6M on January 25th.

Balance Sheet

Our equity ratio in December finished at 44% down from November at 44.6%. Our current ratio, a measure of liquidity, is .63, down from November at .69. VEC's FFO ratio for 2021 YTD (Funds from Operations Ratio; Target of 80% desirable) is 1.14 down from November at 1.11.

Vermont Electric Cooperative, Inc.
Statement of Operations
Month to Date

	December, 2021 Actual	December, 2021 Budget	Actual-Budget Variance Fav (Unfav) \$	%	December, 2020 Actual	Prior Year Variance Fav (Unfav) \$	%
kWh Statistics							
kWh Units Sold	38,274,904	38,977,889	(702,985)	-1.8%	37,433,330	841,574	2.2%
kWh Units Purchased	45,849,000	44,480,650	1,368,350	3.1%	45,484,000	365,000	0.8%
Net System Losses (kWh)	7,574,096	5,502,761	2,071,335	37.6%	8,050,670	(476,574)	-5.9%
System Losses (%)	16.52%	12.37%			17.70%		
Revenue							
Operating Revenue	7,243,944	6,620,319	623,625	9.4%	6,913,277	330,667	4.8%
Sales for Resale	137,488	128,279	9,209	7.2%	46,092	91,396	-198.3%
Total revenues	\$ 7,381,432	\$ 6,748,598	\$ 632,834	9.4%	\$ 6,959,369	\$ 422,063	6.1%
Power supply cost							
Purchased power cost	3,219,141	3,002,520	(216,621)	-7.2%	3,182,891	(36,251)	1.1%
Sales for Resale	137,488	128,279	(9,209)	-7.2%	46,092	(91,396)	198.3%
Transmission	997,628	1,278,420	280,792	22.0%	1,349,297	351,668	-26.1%
Total Power supply cost	4,354,258	4,409,219	54,962	-1.2%	4,578,280	224,022	-4.9%
Gross Margin	\$ 3,027,174	\$ 2,339,379	\$ 687,795	29.4%	\$ 2,381,089	\$ 646,085	-27.1%
Operating expenses							
Distribution: Operations & Mtce	1,628,120	1,303,878	(324,242)	-24.9%	1,416,847	(211,273)	14.9%
Customer accounts	223,220	251,491	28,271	11.2%	162,425	(60,795)	37.4%
Administrative & general	435,019	381,863	(53,156)	-13.9%	344,769	(90,249)	26.2%
Total operating expenses	\$ 2,286,359	\$ 1,937,232	\$ (349,127)	-18.0%	\$ 1,924,042	\$ (362,317)	18.8%
Depreciation & amortization	543,366	530,642	(12,724)	-2.4%	518,449	(24,917)	4.8%
Gross revenue & receipts taxes	70,295	66,212	(4,084)	-6.2%	68,082	(2,214)	3.3%
Interest on long-term debt	270,456	293,695	23,240	7.9%	293,772	23,317	-7.9%
Other interest expenses	17,681	18,788	1,107	5.9%	4,691	(12,990)	276.9%
Other Deductions	2,044	6,000	3,956	65.9%	11,029	8,985	-81.5%
Total depreciation & other expenses	903,843	915,337	11,494	-1.3%	896,023	(7,820)	0.9%
Income from operations	\$ (163,027)	\$ (513,190)	\$ 350,162	-68.2%	\$ (438,976)	\$ 275,948	62.9%
Interest income	1,265,199	1,268,672	(3,473)	-0.3%	1,226,385	38,813	3.2%
Other income (expenses)	(2,040)	8,802	(10,842)	-123.2%	(19,855)	17,815	-89.7%
Other capital credits & dividends	-	-	-	N/A	14,624	(14,624)	-100.0%
Total non-operating margins	1,263,158	1,277,474	(14,316)	-1.1%	1,221,154	42,004	3.4%
Net income (loss)	1,100,111	764,284	335,847	43.9%	782,179	317,952	-40.6%
Extraordinary expenses	-	-	-	N/A	-	-	N/A
Total net income (loss)	\$ 1,100,111	\$ 764,284	\$ 335,847	43.9%	\$ 782,179	\$ 317,952	-40.6%

Vermont Electric Cooperative, Inc.
Statement of Operations
Year to Date

	December, 2021 Actual	December, 2021 Budget	Actual- Budget Variance Fav (Unfav) \$	%	* December, 2020 Actual	* December, 2020 Actual	* December, 2020 Actual	* December, 2020 Actual	Prior Year Variance Fav (Unfav) \$	%
kWh Statistics										
kWh Units Sold	455,400,546	448,824,284	6,576,262	1.5%	453,377,257	453,377,257	2,023,289	2,023,289	0.4%	
kWh Units Purchased	488,556,000	477,966,150	10,589,850	2.2%	481,965,000	481,965,000	6,591,000	6,591,000	1.4%	
Net System Losses (kWh)	33,155,454	29,141,866	4,013,588	13.8%	28,587,743	28,587,743	4,567,711	4,567,711	16.0%	
System Losses (%)	6.79%	6.10%			5.93%					
Revenue										
Operating Revenue	80,619,708	78,016,054	2,603,654	3.3%	79,798,408	79,798,408	821,301	821,301	1.0%	
Sales for Resale	895,133	1,098,939	(203,806)	-18.5%	1,007,232	1,007,232	(112,099)	(112,099)	11.1%	
Total revenues	\$ 81,514,841	\$ 79,114,993	\$ 2,399,848	3.0%	\$ 80,805,640	\$ 80,805,640	\$ 709,202	\$ 709,202	0.9%	
Power supply cost										
Purchased power cost	35,068,606	34,653,873	(414,733)	-1.2%	35,114,700	35,114,700	46,094	46,094	-0.1%	
Sales for Resale	895,133	1,098,939	(203,806)	18.5%	1,007,232	1,007,232	112,099	112,099	-11.1%	
Transmission:	13,264,540	13,807,427	542,887	3.9%	13,223,182	13,223,182	(41,357)	(41,357)	0.3%	
Total Power supply cost	49,228,279	49,560,239	331,961	-0.7%	49,345,114	49,345,114	116,835	116,835	-0.2%	
Gross Margin	\$ 32,286,562	\$ 29,554,754	\$ 2,731,808	9.2%	\$ 31,460,526	\$ 31,460,526	\$ 826,037	\$ 826,037	-2.6%	
Operating expenses										
Distribution: Operations & Mice	14,384,409	15,610,768	1,226,358	7.9%	15,070,100	15,070,100	685,691	685,691	-4.6%	
Customer accounts	2,629,610	2,901,911	272,301	9.4%	2,755,857	2,755,857	126,248	126,248	-4.6%	
Administrative & general	4,395,308	2,111,203	(2,284,105)	-108.2%	4,064,674	4,064,674	(330,634)	(330,634)	8.1%	
Total operating expenses	21,409,327	20,623,882	(785,445)	-3.8%	21,890,632	21,890,632	481,305	481,305	-2.2%	
Depreciation & amortization	6,438,927	6,385,394	(53,533)	-0.8%	6,177,414	6,177,414	(261,512)	(261,512)	4.2%	
Gross revenue & receipts taxes	804,605	777,094	(27,510)	-3.5%	796,987	796,987	(7,617)	(7,617)	1.0%	
Interest on long-term debt	3,392,315	3,555,358	163,043	4.6%	3,531,323	3,531,323	139,009	139,009	-3.9%	
Other interest expenses	109,980	142,707	32,727	22.9%	127,992	127,992	18,012	18,012	-14.1%	
Other deductions	12,745	18,000	5,255	29.2%	15,119	15,119	2,373	2,373	-15.7%	
Total depreciation & other exp	10,758,572	10,878,553	119,981	-1.1%	10,648,837	10,648,837	(109,735)	(109,735)	1.0%	
Income from operations	118,664	(1,947,680)	2,066,344	-106.1%	(1,078,943)	(1,078,943)	1,197,607	1,197,607	111.0%	
Interest income	5,182,381	5,108,007	74,374	1.5%	5,026,725	5,026,725	155,656	155,656	3.1%	
Other income (expenses)	165,453	186,105	(20,653)	-11.1%	136,589	136,589	28,864	28,864	21.1%	
Other capital credits & dividends	610,134	609,105	1,029	0.2%	628,954	628,954	(18,820)	(18,820)	-3.0%	
Total non-operating margins	5,957,967	5,903,218	54,750	0.9%	5,792,267	5,792,267	165,700	165,700	2.9%	
Net income (loss)	6,076,631	3,955,537	2,121,094	53.6%	4,713,324	4,713,324	1,363,307	1,363,307	-28.9%	
Extraordinary expenses	-	-	-	N/A	-	-	-	-	N/A	
Total net income (loss)	\$ 6,076,631	\$ 3,955,537	\$ 2,121,094	53.6%	\$ 4,713,324	\$ 4,713,324	\$ 1,363,307	\$ 1,363,307	-28.9%	

Vermont Electric Cooperative, Inc.
Balance Sheet (Assets)
December, 2021

	December, 2021 Actual	November, 2021 Actual	Variance Fav/(Unfav) \$	%	December, 2020 Actual	Variance Fav/(Unfav) \$	%
Electric plant, at cost:							
Electric plant in service	195,397,037	193,117,781	2,279,256	1.18%	188,089,529	7,307,508	3.89%
Less accumulated depreciation	(61,028,609)	(61,158,726)	(130,117)	-0.21%	(57,534,435)	3,494,175	6.07%
Net electric plant in service	134,368,427	131,959,055	2,409,373	1.83%	130,555,094	3,813,333	2.92%
Construction work in progress	3,441,305	5,257,670	(1,816,366)	-34.55%	3,259,539	181,766	5.58%
Net electric plant	137,809,732	137,216,725	593,007	0.43%	133,814,633	3,995,100	2.99%
Other assets:							
Non-utility property	65,697	65,697	-	0.00%	65,697	-	0.00%
Other investments	47,893,539	44,902,725	2,990,814	6.66%	44,632,770	3,260,769	7.31%
Deferred charges	58,724	61,207	(2,484)	-4.06%	85,768	(27,045)	-31.53%
Total other assets	48,017,960	45,029,629	2,988,330	6.64%	44,784,236	3,233,724	7.22%
Current assets:							
Cash	405,445	1,068,356	(662,911)	-62.05%	451,022	(45,577)	-10.11%
Notes receivable (net)	-	-	-	0.00%	-	-	#DIV/0!
Accounts receivable (net)	9,046,816	8,483,515	563,301	6.64%	8,928,721	118,096	1.32%
Other receivables (net)	3,195,114	1,238,121	1,956,993	158.06%	3,129,514	65,600	2.10%
Inventories	5,734,999	5,829,851	(94,853)	-1.63%	5,417,204	317,795	5.87%
Prepaid expenses	690,156	583,690	106,466	18.24%	555,891	134,265	24.15%
Total current assets	19,072,529	17,203,533	1,868,996	10.86%	18,482,351	590,178	3.19%
Total assets	\$ 204,900,221	\$ 199,449,888	\$ 5,450,333	2.73%	\$ 197,081,219	\$ 7,819,001	3.97%

Vermont Electric Cooperative, Inc.
Balance Sheet (Liabilities & Equity)
December, 2021

	December, 2021 Actual	November, 2021 Actual	Variance Fav/(Unfav) \$	Variance Fav/(Unfav) %	December, 2020 Actual	Variance Fav/(Unfav) \$	Variance Fav/(Unfav) %
Equities:							
Memberships issued & subscribed	-	-	-	0.00%	-	-	0.00%
Patronage capital assignable	(5)	(5)	-	0.00%	(3)	(2)	45.89%
Other earnings	90,048,748	88,964,624	1,084,124	1.20%	85,337,142	4,711,606	5.23%
Contributions in aid of construction	-	-	-	0.00%	-	-	0.00%
Net equity	90,048,743	88,964,619	1,084,124	1.20%	85,337,140	4,711,604	5.23%
Long-term debt	80,871,144	84,526,523	(3,655,379)	-4.52%	88,580,277	(7,709,134)	-9.53%
Capital leases - non current	372,553	341,379	31,174	8.37%	418,262	(45,709)	-12.27%
Current liabilities:							
Current portion of long-term debt	5,122,628	5,072,106	50,522	0.99%	5,095,929	26,699	0.52%
Line of Credit	11,636,007	7,400,000	4,236,007	36.40%	3,400,000	8,236,007	70.78%
Accounts payable	8,411,126	6,546,892	1,864,233	22.16%	7,595,230	815,896	9.70%
Customer deposits	1,930,009	1,925,734	4,275	0.22%	1,862,177	67,833	3.51%
Other accrued expenses	3,180,398	3,834,425	(654,027)	-20.56%	3,652,465	(472,067)	-14.84%
Total current liabilities	30,280,168	24,779,158	5,501,010	18.17%	21,605,800	8,674,368	28.65%
Deferred credits	739,013	838,209	(99,196)	-13.42%	1,139,741	(400,727)	-54.22%
Total liabilities and equity	\$ 202,311,621	\$ 199,449,888	\$ 2,861,733	1.41%	\$ 197,081,219	\$ 5,230,402	2.65%

Vermont Electric Cooperative, Inc.
Statement of Cash Flows

	Month		Year-to-date		Variance Fav (Unfav)
	December, 2021 Actual	December, 2020 Actual	December, 2021 Actual	December, 2020 Actual	
Cash flows from operating activities:					
Net income	\$ 1,100,131	\$ 782,179	\$ 6,076,631	\$ 4,713,324	\$ 1,363,307
Noncash expenses (income) included in earnings:					
Depreciation & amortization	\$ 840,735	\$ 697,619	\$ 7,815,504	\$ 7,311,364	\$ 504,139
(Gain) loss on sale of investments	\$ -	\$ -	\$ -	\$ -	\$ -
(Gain) loss on sale of fixed assets	\$ -	\$ 4,538	\$ (67,658)	\$ (24,692)	\$ (42,966)
Changes in assets and liabilities:					
Decrease (increase) in notes receivable	\$ -	\$ -	\$ -	\$ -	\$ -
Decrease (increase) in accounts receivable	\$ (563,301)	\$ (599,354)	\$ (118,096)	\$ 230,622	\$ (348,718)
Decrease (increase) in other receivable	\$ (1,956,993)	\$ (1,467,878)	\$ (65,600)	\$ (256,624)	\$ 191,025
Decrease (increase) in inventories	\$ 94,853	\$ (25,596)	\$ (317,795)	\$ (272,921)	\$ (44,874)
Decrease (increase) in prepayments	\$ (106,466)	\$ (98,930)	\$ (134,265)	\$ (48,032)	\$ (86,233)
Decrease (increase) in deferred charges	\$ 5,343	\$ 8,989	\$ 61,353	\$ 61,655	\$ (302)
Increase (decrease) in accounts payable	\$ 1,864,233	\$ 900,364	\$ 815,896	\$ 663,403	\$ 152,492
Increase (decrease) in customer deposits	\$ 4,275	\$ 137,572	\$ 67,833	\$ 138,655	\$ (70,822)
Increase (decrease) in accrued expenses	\$ (654,027)	\$ (323,291)	\$ (472,067)	\$ 495,477	\$ (967,544)
Increase (decrease) in deferred credits	\$ (99,196)	\$ (94,592)	\$ (400,727)	\$ (510,190)	\$ 109,463
Net cash provided (used) by operating activities	529,587	(78,380)	13,261,009	12,502,042	758,968
Cash flows from investing activities:					
Additions to electric plant in service and construction work in progress	\$ (1,027,071)	\$ (1,014,516)	\$ (10,555,268)	\$ (15,328,102)	\$ 4,772,834
Proceeds from retirements of electric plant in service	\$ (409,530)	\$ (158,661)	\$ (1,221,985)	\$ (322,860)	\$ (899,126)
Return on capital investments	\$ -	\$ (14,624)	\$ (235,919)	\$ (258,540)	\$ 22,621
Proceeds (payments) from sale (purchase) of investments	\$ (2,959,640)	\$ (1,346,420)	\$ (2,959,640)	\$ (1,363,940)	\$ (1,595,700)
Net cash provided (used) in investing activities	(4,396,241)	(2,534,220)	(14,972,812)	(17,273,442)	2,300,630
Cash flows from financing activities:					
Proceeds from borrowings LOC	\$ -	\$ -	\$ -	\$ -	\$ -
Proceeds from borrowings Long-Term	\$ -	\$ -	\$ -	\$ -	\$ -
Payments to creditors LOC	\$ 4,236,007	\$ (5,600,000)	\$ 8,236,007	\$ (550,878)	\$ 8,786,885
Payments to creditors Long-Term	\$ (3,604,857)	\$ 7,582,207	\$ (7,793,353)	\$ 6,436,258	\$ (14,229,611)
Patronage Capital Retirements - Net	\$ (16,007)	\$ (14,133)	\$ (1,365,028)	\$ (1,363,912)	\$ (1,115)
Memberships issued, net of refunds	\$ -	\$ -	\$ -	\$ -	\$ -
Additions to donated capital, net	\$ -	\$ -	\$ -	\$ -	\$ -
Net cash provided (used) by financing activities	615,143	1,968,074	(922,374)	4,521,468	(5,443,842)
Net increase (decrease) in cash and equivalents	(3,251,511)	(644,526)	(2,634,177)	(249,933)	(2,384,244)
Cash & cash equivalents at beginning of period	\$ 1,068,356	\$ 1,095,548	\$ 451,022	\$ 700,955	\$ (249,933)
Cash & cash equivalents at end of period	(2,183,155)	451,022	(2,183,155)	451,022	(2,634,177)