

VERMONT ELECTRIC COOPERATIVE, INC.  
TEMPORARY UNSERVED LOCATION BROADBAND DEPLOYMENT RIDER

Notwithstanding any other VEC tariff requirements describing reimbursement of Make-Ready Work costs to VEC from Customers (defined as attaching entities, broadband service providers, communication service providers, etc., as set forth in VEC's pole attachment tariff and PUC Rule 3.700), the following cost reductions and policies as set forth in this Rider shall dictate Make-Ready Work cost treatment for eligible Customers under the circumstances and time period as described directly below:

- I. Term of Rider. The Company shall offer the Temporary Unserved Location Broadband Deployment Rider for written applications received on or before three years from January 1, 2021, unless terminated earlier by the Company.
- II. Eligible Customers. Any Customer that would otherwise seek attachments to poles and associated Make-Ready Work under VEC's pole attachment tariff and PUC 3.700 for provision of service to Qualifying Locations as defined herein may utilize this Rider so long as the Customer is current with regard to VEC billing at the time of application and when the Rider Cost Reductions are provided by VEC to Customer.
- III. Qualifying Locations. A Qualifying Location is defined as an existing VEC electric service customer location where:
  - a. internet connection speeds have been determined to be less than 4 Mbps down and 1 Mbps up (4/1) as reported and verified by the Vermont Department of Public Service ("DPS");
  - b. no Customer has an active, pending Make-Ready Work Cost Reduction Agreement for the location with VEC under this Rider; and
  - c. no state or federal subsidy program award has been issued for the location prior to the effective date of this Rider.
- IV. Make-Ready Work Cost Reductions. \$2,000 contribution to the capital costs for each Qualifying Location along the Customer's proposed service expansion path where current broadband service has been identified as less than 4/1 Mbps. The Cost Reductions available under this tariff rider are subject to an annual cap of \$1,000,000, for a total program cap of \$3,000,000. If in any given year, the \$1,000,000 cap is not reached, any unused portion will be rolled forward into a later year. The Cost Reductions will be available on a first-come, first-served basis up to 50% of the annual cap. Once 50% of the annual cap is allocated (based on paid Make-Ready applications), additional applications received will be considered based on (a) number of Qualifying Locations reached by the application, (b) number of Cost Reductions already received by the Customer, and (c) geographic location within VEC's service territory to ensure equitable distribution.
- V. Application for Make-Ready Work Cost Reduction Treatment. In any written application request from a Customer seeking Make-Ready Cost Reduction treatment under this Rider, the Customer shall identify the application as such and shall identify and total all Qualifying Locations.

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- VI. Make-Ready Work Cost Estimate. After receiving Customer's written application request and upon advance payment for Field Survey Work consistent with the rules and regulations for pole attachment service, VEC shall perform Field Survey Work for the Customer's proposed expansion path(s). Once the final construction path is determined VEC shall also prepare a Make-Ready Work Cost estimate consistent with the rules and regulations for pole attachment service and will identify and include in that estimate the total available Make-Ready Work Cost Reduction for Qualifying Locations for the Customer's expansion path, as verified by the DPS (the "Net Make-Ready Work Costs"), which Cost Reduction shall in no event exceed the capital costs of the Make-Ready Work for the project. The Company's estimate of Net Make-Ready Work Costs will be included in a Make-Ready Cost Reduction Agreement to be executed by the Company and the Customer prior to Make-Ready construction, as set forth in Section VII below.
- VII. Make-Ready Cost Reduction Agreement between the Company and the Customer and Payment of Make-Ready Costs. Prior to start of any Make-Ready Work performed by the Company, the Company and the Customer shall execute a Make-Ready Cost Reduction Agreement including but not limited to the following terms:
- a. The Customer shall enter into the Make-Ready Cost Reduction Agreement and pay the Net Make-Ready Work Costs in advance of VEC's performance of the Make-Ready Work; failure to execute the Cost Reduction Agreement or pay the Net Make-Ready Costs within 60 days of Customer's receipt of the Make-Ready Work Cost Estimate may be grounds for VEC to cancel the Cost Reduction opportunity, bill Customer for the full, estimated Make-Ready Costs, and permit Qualifying Locations covered by the Customer's Cost Reduction Agreement to be available for Cost Reductions by another Customer.
  - b. The Customer shall be required to offer broadband service at or greater than FCC Standard (25/3) on terms substantially identical to its other service offerings in Vermont to all Qualifying Locations along the service expansion path within fifteen (15) months of executing the Cost Reduction Agreement and to notify the Company of compliance with this obligation. All risk of project delay shall be borne by the Customer.
  - c. If the Customer fails to meet its obligation to offer broadband service as outlined in the Make-Ready Work Cost Reduction Agreement then the Company shall invoice Customer for the remainder of the full cost of the Make-Ready Work performed, which shall be paid by Customer to the Company within 30 days.
  - d. The Company shall issue a final bill to the Customer for the Net Make-Ready Work Costs once the Make-Ready Work has been completed. The invoice shall include the Make-Ready Work Cost Reductions and the actual costs of completed Make-Ready Work, consistent with the true-up provisions of the rules and regulation for pole attachment service. The final Make-Ready Work Cost Reductions shall not exceed the actual cost of the capital construction costs for the Make-Ready Work performed by the Company.
- VIII. One Cost Reduction per Qualifying Location. The Company shall not be obligated to provide a Make-Ready Work Cost Reduction for a Qualifying Location to more than one Customer.

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